



**Alliance of Schools
for Cooperative
Insurance Programs**

A California Public Agency

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Paula Chu Tanguay

Chief Executive Officer

March 18, 2010

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(Community College Districts)

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Leigh Shampain
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Los Rios CCD

Ann Sparks
Bonita USD

Ms. Nancy Lauterbach
Five Star Speakers & Trainers
NLAUTERBACH@FIVESTARSPEAKERS.COM

RE: Wayland Pickard and Deborah Johnson

Dear Nancy:

ASCIP is most appreciative of your referring Wayland Pickard and Deborah Johnson to us as performers for our Annual Membership meeting on March 4, 2010. Although we contacted Mr. Pickard only a few days before our meeting, it was very clear that his preparation for our event was both thorough and creative. Our meeting was festive, and the program which these entertainers prepared for us was "spot on," no doubt accounting for the extremely positive comments by our members following their performance. Many of our members and service providers considered this year's meeting to be our best ever.

Without a doubt, Wayland and Deborah's performance was instrumental in our receiving so many compliments. These individuals are highly talented performers and consummate professionals. We truly appreciate their studying ASCIP's profile and tailoring their materials to precisely fit our audience and the goals which we had set for this annual event. It should be noted that this couple functioned extremely well both as performers and in the capacity of emcees. Every aspect of their performance and preparation was exemplary, and we are pleased to recommend these performers to other organizations without reservation.

Thanks again, Nancy, for sending this wonderful talent ASCIP's way.

Sincerely,

Donna Abersman, Deputy CEO